



Investor Pitch Deck: Talabat Car Delivery Business

Secure Returns on Vehicle Investment - Powered by
Contracted Delivery Revenue

Business Overview

- ▶ • Operate delivery fleet under Talabat contract
- ▶ • Cars earn from deliveries:
 $500/\text{month} \times 1.100 \text{ KWD} = 550 \text{ KWD revenue per car}$
- ▶ • Fixed costs per car: salary, fuel, accommodation, maintenance
- ▶ • Strong monthly net margin (~302 KWD per car)
- ▶ • Proven and scalable model with guaranteed platform billing

Investment Opportunities

- ▶ ◆ Scenario A: 5 Cars
 - ▶ - Investment: 10,000 KWD
 - ▶ - Term: 3 years
 - ▶ - Return: 30% per annum
 - ▶ - Monthly Return: 250 KWD
 - ▶ - Total Return: 9,000 KWD profit + 10,000 KWD principal
- ▶ ◆ Scenario B: 2 Cars
 - ▶ - Investment: 4,000 KWD
 - ▶ - Term: 2 years
 - ▶ - Return: 25% per annum
 - ▶ - Monthly Return: 83.33 KWD
 - ▶ - Total Return: 2,000 KWD profit + 4,000 KWD principal

Company Profit Potential

- ▶ • Monthly Net Profit per Car: ~302 KWD
- ▶ • 5 Cars = 1,510 KWD/month → 1,260 KWD/month after investor return
- ▶ • 3-Year Profit (5 Cars): 45,360 KWD
- ▶ • 2 Cars = 604 KWD/month → 520.67 KWD/month after investor return
- ▶ • 2-Year Profit (2 Cars): 12,496 KWD
- ▶ • High scalability with consistent delivery volume

Investment Summary

- ▶ Scenario A:

- ▶ - 5 Cars / 10,000 KWD / 3 Years / 30% Return
- ▶ - Total Return to Investor: 19,000 KWD
- ▶ - Company Profit: 45,360 KWD

- ▶ Scenario B:

- ▶ - 2 Cars / 4,000 KWD / 2 Years / 25% Return
- ▶ - Total Return to Investor: 6,000 KWD
- ▶ - Company Profit: 12,496 KWD

Security & Contact

- ▶ • Vehicle assets retained under company with legal agreement
 - ▶ • Monthly payments contractually guaranteed
 - ▶ • Quarterly earnings reports provided
 - ▶ • Post-term: Exit / Reinvest / Profit-sharing options
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